

Company sale

Support during the transaction process



Since its foundation in 1920 by Wilhelm Grübing, Grübing Spedition has developed into a strong partner in freight transportation. After Fritz and Hans-Gerd Grübing, Stefan and Harald Grübing jointly led the family business into a modern future. With the opening of the operating facility in Westerstede/Moorburg in 2000, new standards were set in warehousing and handling. Today, Grübing Spedition stands for customized logistics solutions in national and international transport - powered by experience, modern technology and a dedicated team.

The right partner for the future

The shareholders Harald and Stefan Grübing looked for a strategically suitable partner at an early stage in order to secure the future of Grübing Spedition sustainably and beyond their own generation. In the L.I.T. Group, a strong and value-oriented partner was finally found that fits both the corporate culture and the long-term strategy. The brothers relied on the experience and industry knowledge of TransCare GmbH for the professional support and implementation of the entire transaction process.

Support during the company transition

TransCare supported Harald and Stefan Grübing throughout the entire transaction process with comprehensive technical expertise. As part of the due diligence, the company documents were prepared and a virtual data room was set up to provide the selected partner with a transparent insight into the economic situation of the company. In addition, TransCare analyzed the key balance sheet items, structured the transaction, conducted and moderated the negotiations, provided the content for the purchase agreement and drafted a suitable lease agreement for the operational real estate. This created a solid basis for the successful transfer to L.I.T.

CLIENT

Harald und Stefan Grübing,
Hans-Gerd Grübing Spedition GmbH,
Grübing Logistik GmbH
Westerstede, Germany
www.gruessing-spedition.de

Our services

- Preparation of company documents including vehicle fleet and real estate
- Creation of an informative data room
- Analysis of relevant balance sheet items
- Detailed breakdown of pension obligations
- Definition of the transaction structure
- Management/moderation of the negotiations regarding purchase price and lease
- Support during due diligence
- Preparation of the purchase agreement
- Draft of the lease agreement including detailed annexes